

LinQuest Acquires High-Growth, Advanced Data Analytics Provider, The Perduco Group

Complementary Combination Expands LinQuest's Capabilities and Customer Set and Advances Its Strategic Growth Plan

November 05, 2019 07:00 AM Eastern Standard Time

LOS ANGELES--([BUSINESS WIRE](#))--LinQuest Corporation ("LinQuest"), a leader in space systems technology solutions for U.S. defense and intelligence communities, announced today that it has completed the acquisition of The Perduco Group ("Perduco"), a high-growth and leading provider of advanced data analytics, data architecting and model-based simulation to defense and civilian agencies. Together, Perduco and LinQuest will deliver enhanced industry-leading decision analytics, operations research, artificial intelligence, machine learning, and mission planning capabilities. This comprehensive services offering will strengthen the combined organization's market position as a trusted technology solutions partner for military and intelligence community customers.

"Perduco's corporate values and proven track record of excellence strongly complement LinQuest's core values and commitment to excellence in a customer-first approach," said Tim Dills, CEO of LinQuest. "This acquisition will create a comprehensive suite of solutions to provide our customers with specialized tools to achieve mission-critical objectives more effectively than ever before."

The acquisition brings LinQuest an expanded contract portfolio with multiple contract paths for its defense customer base. Contract vehicles include the GSA Multiple Award Schedule (MAS), the Small Business Innovation Research (SBIR) program and the DoD's Rapid Innovation Fund. Additional active contracts support The Air Force Research Laboratory, the Air Force Materiel Command, the Air Education and Training Command and the intelligence community. Perduco's existing customer base has limited overlap with LinQuest's current footprint and includes a number of promising opportunities for LinQuest.

With the support of its majority investment partners, Madison Dearborn Partners and CoVant Management, LinQuest has focused on growth by scaling its R&D capabilities and expanding its customer offerings. The acquisition of Perduco is consistent with this strategy and furthers the company's leadership in space systems technology solutions.

"We're proud to be joining industry-leader LinQuest, a company that shares our commitment to technical innovation and customer experience," said Stephen Chambal, CEO of The Perduco Group. "Together, we

will deliver a seamless and holistic experience for our military and intelligence community customers designed to more effectively meet their needs on the battlefield and at home.”

Perduco and its leadership team will operate as a business unit within LinQuest, providing focused and uninterrupted support to customers.

Baird served as LinQuest’s financial advisor with Kirkland & Ellis LLP and Crowell & Moring LLP serving as legal advisors. Jones Day served as legal advisor to Perduco. As part of the transaction, Bank of America Merrill Lynch is providing an expanded credit facility to support LinQuest’s continued growth.

About LinQuest Corporation

LinQuest Corporation is a Los Angeles-based space systems technology company that provides innovative services and solutions to U.S. defense, national security, and intelligence communities that focus on the convergence of C4ISR, information, and cyber systems. These services and solutions span the integration, engineering, testing, operations, and sustainment of critical space, air, and ground systems capabilities and programs.

More information can be found on the company's website at www.linquest.com.

About The Perduco Group

Located near Dayton, Ohio, The Perduco Group (“Perduco”) is a high-end data analytics firm delivering a wide range of technical solutions to the defense and intelligence communities. Perduco transforms data into useful information and extracts insights that support decision makers facing complex problems.

Perduco was established in 2011 and, following its acquisition by LinQuest Corporation, operates as a business unit of LinQuest. More information can be found on the company's website at

www.theperducogroup.com.

Contacts

Eliza Levy

Sage Communications (On Behalf of LinQuest)

Elivy@aboutsage.com

(703)-533-1854